

Message Text

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INFO OCT-01 NEA-10 ISO-00 EB-07 INT-05 /023 R

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STATE/NEA/INS/J.NACH

----- 127760

P 301618Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY NEW DELHI PRIORITY

INFO AMCONSUL MADRAS PRIORITY

AMCONSUL BOMBAY

AMCONSUL CALCUTTA

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E.O. 11652: N/A

TAGS: BEXP, IN

SUBJECT: PRODUCT OPPORTUNITY - DELEGATION FROM MEYVELI

--- LIGNITE TO U.S.

REF: MADRAS 0839

1. OVERSEAS PRODUCT SALES GROUP(OPS) HAS SPOKEN WITH MR. D.C. HALL, SR. V.P. OF OPERATIONS, PEABODY COAL IN ST. LOUIS. MR. HALL INFORMS US THAT KRUPP ENGINEER, MR. FRANK SPEELMAN HAS BEEN IN TOUCH WITH HIM ON BEHALF OF MEYVELI LIGNITE TEAM AND THAT THE GROUP WILL BE SPENDING JULY 4 AND 5 WITH PEABODY AT 2 DIFFERENT MINE SITES IN ILLINOIS.

2. ACCORDING TO HALL, ONLY U.S. COMPANY WHICH MIGHT COMPETE WITH KRUPP IN FUTURE MEYVELI LIGNITE REQUIREMENT IS BUCYRUS
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ERIE. OPS SPOKE WITH RICHARD ANDREWS, V.P. INT'L,

BUCYRUS ERIE WHO INDICATED THEY HAVE BEEN DISCUSSING
REQUIREMENTS WITH MEYVELI LIGNITE FOR APPROX. TEN YEARS.
B/E WELCOMES OPPORTUNITY TO MEET WITH M/L TEAM AND HAS
INDICATED THEY WILL BE IN TOUCH WITH MR. HALL IMMEDIATELY.

3. OPS INTENDS TO BRING THIS OPPORTUNITY TO MEET WITH M/L
TEAM TO ATTENTION OF SEVERAL OTHER U.S. MANUFACTURERS WHO

DOC FEELS MAY BE ABLE TO SATISFY REQUIREMENT. INGERSOLL

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